Saffery

Transaction services support at every stage

Since 1855

Transactions are about more than the deal itself. Whether you're acquiring a business, preparing for exit or raising investment, success depends on having the right advice at the right time.

Saffery's Transaction Services Team supports business owners, management teams and investors throughout the transaction lifecycle, providing commercially focused advice that helps clients identify risks, make informed decisions and maximise value.

Find out more about how our experts can support you:

The transaction lifecycle →

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Sell-side support →

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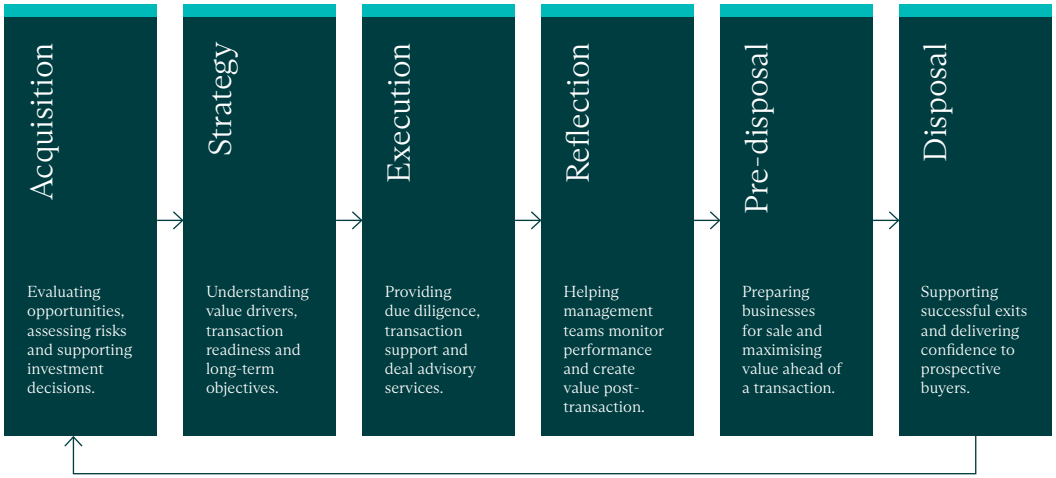
The transaction lifecycle

Every transaction is different, but the challenges faced by buyers, sellers and investors are often similar. Our team supports clients throughout the transaction lifecycle, from strategic planning and acquisition through to integration, value creation and eventual exit.



Transaction services support at every stage

Buy-side support

Acquiring a business represents a significant investment. Understanding the opportunities, risks and future potential of a target business is critical to making informed decisions. We provide independent, commercially focused advice that helps buyers assess financial performance, understand key value drivers and identify potential risks before completing a transaction.

Financial due diligence

Financial due diligence provides a detailed review of a target's financial performance, profitability and position.

Every transaction is different, so we tailor the scope of our work to focus on the areas most relevant to our clients' investment objectives, risk priorities and key value drivers.

Our work may include:

- Review of historical trading performance
- Quality of earnings analysis
- Normalised EBITDA assessments
- Working capital and net debt analysis
- Cashflow and forecast reviews
- Identification of key commercial and financial risks
- Assessment of operational and financial performance trends

Bid support

The critical phase of a transaction often involves high-stakes decisions under tight deadlines.

Our specialists provide:

- Support in developing pricing strategy
- Review of target financial information
- Evaluation of vendor due diligence reports
- Identification of key risks and opportunities
- Advice on transaction structures
- Guidance on funding considerations

"Helping buyers make informed decisions with confidence.

Sell-side support

Preparing for a transaction before entering the market can improve efficiency, enhance buyer confidence and help maximise value. Our sell-side services help business owners and management teams understand how their business will be viewed by prospective buyers and address issues before they become transaction obstacles.

Vendor due diligence

Vendor due diligence provides an independent assessment of a business's financial position and performance.

Benefits include:

- Improved deal readiness
- Earlier identification of risks and issues
- Reduced disruption during buyer diligence
- Greater confidence in reported performance
- Enhanced credibility with buyers and lenders

Vendor assistance

Vendor assistance supports management teams in preparing for sale and managing the transaction process.

We can assist with:

- Transaction readiness reviews
- Data room preparation
- Financial information preparation
- Managing buyer requests and Q&A processes
- Co-ordinating alongside legal, tax and corporate finance advisers

Transaction advisory

Transactions involve more than due diligence. The structure of a deal can have significant commercial, financial and tax implications both before and after completion. Working closely with specialists across the firm, we provide joined-up advice to help clients evaluate opportunities, manage risk and achieve their objectives.

01. Before the transaction

- Investment readiness reviews
- Pre-sale restructuring
- Exit planning and succession considerations
- Management incentive arrangements

Sustainability and ESG advisory

Our support spans ESG due diligence to inform investor and lender decision-making, sustainability reporting and assurance, and practical advice and training to help embed sustainability across portfolio companies.

ESG due diligence identifies material environmental, social and governance risks and climate-reporting gaps, aligns acquisitions or disposals with responsible practice, and prevent issues that could affect pricing or even stop a deal.

See how our Sustainability and ESG team can help you.

"Specialist support before, during and after a transaction.

Transaction services support at every stage

02. During the transaction

- Tax due diligence
- Transaction structuring
- Share and asset sale considerations
- Debt raising and refinancing support
- VAT implications of transactions

SPA advisory

Providing advice on sale and purchase agreement financial and tax provisions, including transaction pricing clauses, specific accounting policies, warranties and indemnities to ensure risks are addressed and value is maximised.

03. After the transaction

- Integration support
- Reporting and governance assistance
- Value creation initiatives

Outsourcing support

Helping businesses strengthen finance functions, enhance reporting and deliver the information required to support growth following a transaction.

We offer bespoke support, tailored to your needs, from day to day bookkeeping, to supplier payments, management reporting and cashflow forecasting, with the expertise to customise reporting to maximise the impact to stakeholders.

Bringing together specialists from across the firm, we provide joined-up advice throughout the transaction lifecycle.

Supporting private equity and portfolio companies

We work with private equity investors, portfolio companies and management teams throughout the investment lifecycle. From acquisition through to exit, our specialists provide practical advice designed to support investment decisions, value creation and reporting requirements.

Our support includes:

- Financial due diligence
- Vendor due diligence
- Portfolio company reporting support
- Audit and assurance services
- Tax advisory services
- ESG and sustainability support, including ESG due diligence
- Value creation initiatives
- Exit readiness planning

Working with management teams

Following investment, businesses often face increased reporting requirements, governance expectations and growth targets.

Our wider advisory teams support management teams with financial reporting, tax compliance, audit, sustainability, governance and long-term strategic planning.

"Specialist, practical advice to support investment decisions, value creation and reporting requirements.

Beyond the transaction

Completing a transaction is often the start of the next phase of a business's journey. As a full-service accountancy, tax and advisory firm, we continue supporting clients long after a deal has completed.

Our specialists can assist with:

- Audit and assurance
- Corporate tax
- VAT advisory
- International tax
- Transfer pricing
- R&D tax relief
- Sustainability and ESG
- Wealth planning
- Succession planning
- Business advisory services

Experience and expertise

We support business owners, management teams, corporate acquirers and private equity investors through every stage of the transaction lifecycle.

Our specialists have advised on buy-side and sell-side transactions across a broad range of sectors, helping clients identify opportunities, manage risk and achieve successful outcomes. Recent activity has included work across technology, professional services, real estate, healthcare, manufacturing and engineering.

Selected engagements

DisasterCare Group

Advised shareholders on the sale of the business to Aviva.

Comms365

Supported Comms365 on its sale to Wireless Logic.

Catalyst Property Finance

Advised on the acquisition of Dorset-based Catalyst Property Finance.

Besseges

Provided vendor financial and tax due diligence in connection with BGF's investment in the business.

South Bank Development

Provided vendor financial and tax due diligence services relating to Stanhope and Cheyne's £450 million South Bank development.

Saepio Information Security

Provided financial and tax due diligence services in support of a transaction involving Saepio.

William Hare Group

Provided financial and tax due diligence services supporting Simon Orange's investment in William Hare Group.

"Combining specialist transaction expertise with the wider capabilities of a full-service advisory firm.

Why clients choose Saffery

Partner-led

Senior involvement throughout every engagement ensures practical advice, responsive communication and timely decision-making.

Commercially focused

We understand that transactions are strategic decisions that shape the future of businesses and their owners.

Multi-disciplinary

Our transaction specialists work alongside colleagues across tax, audit, private client, ESG and business advisory services to deliver joined-up advice throughout the transaction lifecycle.

International reach

Through Nexia, we can support transactions with international elements, providing access to specialist expertise across multiple jurisdictions.

Committed to great client service

We carry out ongoing client feedback research. The most recent phase of this (2026) saw on overwhelmingly positive response from clients, with a mean overall satisfaction score of 8.7 out of 10.

Clients identified our strengths as relating to the quality of advice provided and the relationships built, but also with understanding their business and needs.

Our clients gave us an overall satisfaction score of:

8.7 out of 10

Clients score us highly in the following areas:

For quality of advice, demonstrating the highest level of technical competence

8.9 out of 10

For our understanding of their business needs

8.8 out of 10

For the relationship with the Saffery team

8.8 out of 10

Saffery in numbers

Our experts work with clients to support opportunity and enable success. We're here to help clients achieve their long-term ambitions by optimising opportunities and turning advice into action.

From interpreting tax complexities and identifying key financial structures to building tailored strategies for your goals, our team is here for you.

90+ partners

1,300+ people

£163m fee income (2025)

15th largest UK accountancy firm by turnover

Established in **1855**

Nexia

As a proud member of Nexia, a worldwide network of trusted member firms, we've got access to local insight on a global scale. Our close alignment with Nexia enhances our capabilities for our clients across the globe.

Combined fee income of

$2.73bn

118
countries

187
member firms

Thank you

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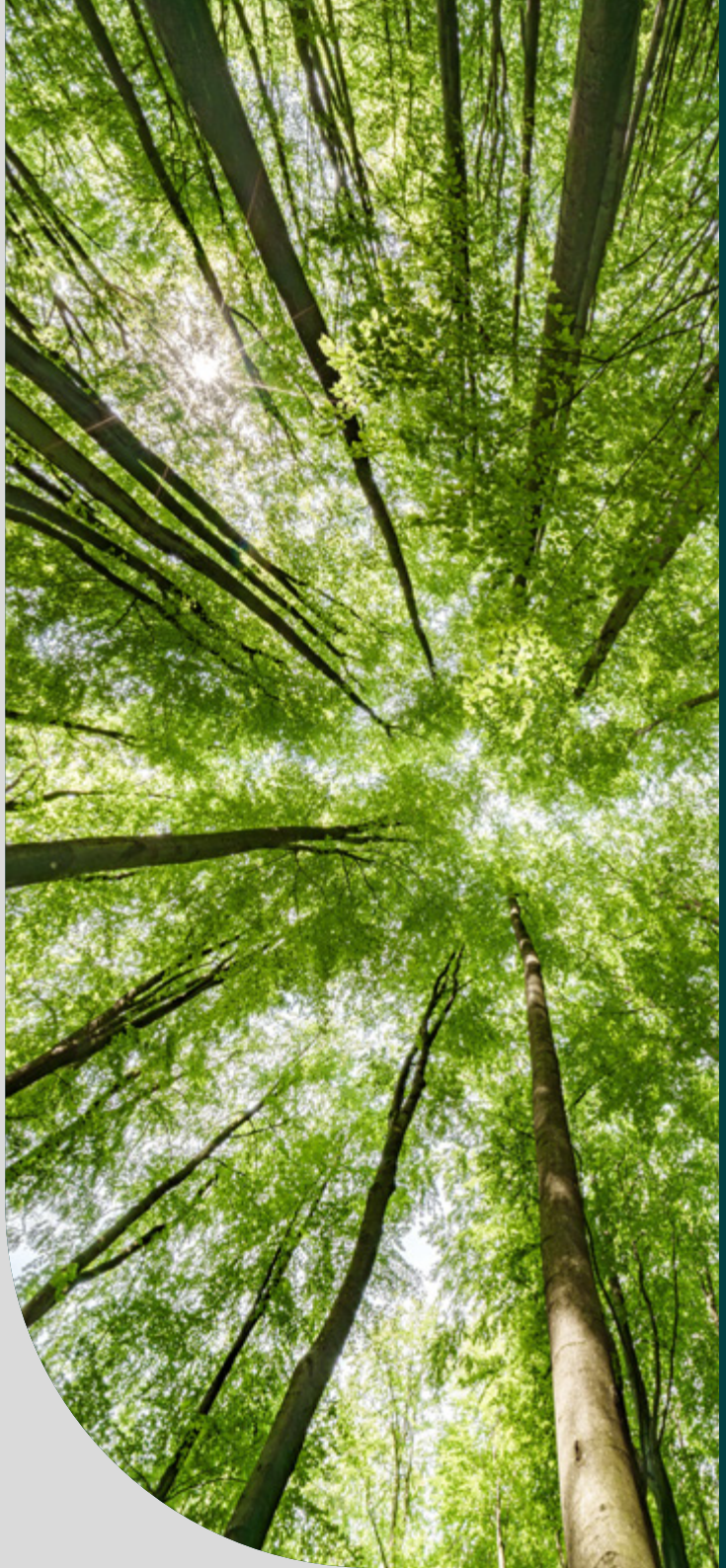

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Saffery

Since 1855